

MANAGEMENT DEVELOPMENT INSTITUTE MURSHIDADBAD
Recruitment of Training & Placement Officer - On contract

Advertisement No.: MDIM/Admin/Recruitment/2025/176 Dated: 20-Nov-2025

Last date of online application: 27-Nov-2025

Management Development Institute (MDI) was established in 1972 at Gurgaon in collaboration with the support of the Industrial Finance Corporation of India (IFCI). To impart management education, nurture local talent, and groom them to become global leaders, the Management Development Institute (MDI) launched its 2nd campus at Murshidabad (West Bengal) in 2014. The foundation stone was laid on 31 October, 2010 at Jangipur, Murshidabad, West Bengal, by the then Honourable Union Minister of Finance, Govt. of India, Late Shri Pranab Mukherjee.

The Board of Governors of MDI consists of eminent persons from the government, academics, and corporate world.

MDI Murshidabad (MDIM) is a young business school that aims to create a positive impact on people, companies, and society. In 2014, MDIM launched its Post Graduate Diploma in Management (PGDM). It was commemorated in the presence of the then Hon'ble President of India, Late Shri Pranab Mukherjee, by his inspiring address to our first batch of PGDM students on the 24th of August, 2014. This was followed by a deliberation made by Late Shri Arun Jaitley, Hon'ble Minister of Finance, Defence Corporate Affairs, Govt. of India. PGDM offered by MDIM is recognized and accredited by the All India Council for Technical Education (AICTE), New Delhi.

PGDM offered by MDIM is approved by the All India Council for Technical Education (AICTE) and accredited by National Board of Accreditation (NBA). The AIU has recognized the PGDM programme as equivalent to MBA.

In a short period, through the in-house and open Management Development Programmes on various themes conducted by Faculty, MDIM has been able to build its image of quality.

The academic complex consists of air-conditioned lecture halls, an auditorium, syndicate rooms, Faculty and administrative blocks, an equipped computer centre, and a modern library with a Bloomberg Finance Lab powered by Bloomberg Terminals. The campus is fully networked, having resource centres and sports facilities.

MDI renews its commitment to imparting quality management education. The Murshidabad campus is a part of MDI's vision to nurture and promote talent and enterprise. MDIM would seek to align local aspirations with available state-of-the-art facilities. MDIM prides itself in providing management education and developing ethical corporate citizens for tomorrow's India.



Management Development Institute invites applications from eligible candidates for the following non-academic position, purely on contract basis:

Position: TRAINING & PLACEMENT OFFICER (TPO) – on Contract

- (a) **Department:** Placement
- (b) **Remuneration:** Market driven salary which will not be a constraint for the right candidate,
- (c) **No. of post:** 1 (One)
- (d) **Age:** Preferably below 50 years.
- (e) **Educational Qualifications:** Preferably Post Graduate with min. 55% marks or equivalent from a reputed Institute/ University.
- (f) **Work Experience (Post-qualification):** More than 10 years of extensive experience in placement of students of reputed educational Institutes preferably business schools. Dynamic and good network with industry, corporate & business houses to facilitate the placements of management students.
- (g) **Desirable and Preferred:** Excellent written and verbal communication skills; thorough hands-on experience in the use of MS Office and other software tools related to placement and interpersonal skills.
- (h) **Job Description: Duties & Responsibilities including but not limited to the following:**
- Conducting Final Placements and Summer Internships for the PGDM students.
 - Tap up to more hiring opportunities in core companies for students.
 - To enhance value placements by attracting reputable brands as recruiters and higher salary packages offered to students year after year.
 - To develop and demonstrate the skills of students to the employers.
 - To brief students on job market realities and opportunities in the market.
 - To orient & train students with interview techniques, soft skills, art of negotiation, CV writing, personality development, interpersonal and communication skills, career planning and mapping etc. Conduct competency-building workshops, attitude and grooming workshops, resume building workshops etc.
 - Counselling students, evaluating their performance and making recommendations for personal growth.
 - To remain updated with students' profiles, previous work experience, academic achievements and other special attributes that match job requirements.
 - Contact and Energize prospective employers to open up quality career opportunities.
 - Establish relationships with HR departments of the Industry, Corporate Business Houses to promote students' placements as appropriate.
 - Network with employers and mentor students for the best fit.



- Contact Industry, Corporate & Business Houses to develop reciprocally beneficial partnerships for jobs and internships.
- Help students identify employment options that match their career interests.
- Schedule and follow up on Placement processes with prospective employers.
- Prepare a database of companies, their contacts and prospective employers. Create a quantitative and qualitative measurement system to evaluate the effectiveness of the stakeholders.
- Designing annual placement activity calendar, conducting outstation tour plans (corporate visits), budgeting and keeping track of annual income and expenditure for placement.
- Carry out any other duties as assigned by the Director.

General Instructions:

1. Appointment will be made purely on contractual basis on consolidated remuneration for a period of two years initially and can be extended further based on performance as reviewed by the Institute at the end of each year and as required by the Institute. Higher remuneration may be considered in case of exceptionally deserving candidates.
2. All qualifications must be from a UGC recognized University/Deemed University or AICTE approved institutions (wherever applicable).
3. All applicants must fulfil the essential requirements of the post and other conditions stipulated in the advertisement as of the last date of online application. They are advised to ensure their eligibility for applying for the post. No enquiry in this regard will be entertained.
4. The above positions require a full 24x7 commitment to the Institute. Therefore, candidates willing to dedicate themselves fully to the Institute are expected to apply.
5. The Institute reserves the right to increase/ decrease the number of positions/ vacancies advertised for recruitment during the process; not to fill up any / all position(s) / select or reject any candidate without assigning any reason thereof. No appeal in this regard shall be entertained or accepted by the Institute.
6. It would not be obligatory on the part of the Institute to call every candidate for the interview who may possess the essential qualification & experience. No representation in this regard will be entertained.
7. The Institute reserves the right to offer the position at a lower level than the advertised position, depending upon the qualification, experience and performance in the interview.
8. The Institute reserves the right to draw panels reserved against the possible vacancies in future.
9. The Institute reserves the right not to fill up the advertised positions if the candidates are not found suitable for the positions.
10. The Institute reserves the right to issue offer letter to the selected candidates as per the requirement of the Institute.
11. In case of any inadvertent mistake, which can be detected at any stage even after the issue of offer letter, the Institute reserves the right to modify/withdraw/cancel any communications made to the candidate.
12. All the applications received within the due date will be screened by the Screening Committee of experts, as per MDI HR Policy and Service Rules. The shortlisted candidates will be informed through email about the venue, mode, date and time of interview. No intimation shall be sent



- to the candidates who are not shortlisted for the interview. Institute shall not be responsible for any delay/non-receipt of communication due to lapse on the part of Indian Postal Department.
13. The Institute reserves the right to restrict the number of candidates for interview to a reasonable limit based on qualification and experience higher than the minimum prescribed in the advertisement.
 14. The Institute reserves the right to grant relaxation in experience & age for exceptionally deserving candidates.
 15. Calling a candidate for interview indicates that he/she with others may possess suitable qualification for the position but conveys no assurance that he/she will be recommended or selected for the position.
 16. No correspondence whatsoever will be entertained from candidates regarding the postal delay, conduct of interview and reasons for not being called for interview.
 17. Canvassing in any form at any stage will be considered disqualification. Candidates should be well versed with day to day computer operations and competent to operate user friendly software viz. Tally, MS Word, Excel, Power point, ERP (Oracle Peoplesoft) etc.
 18. Medical check-up and character and antecedent's verification / background check may be carried out of the selected candidates. In case of any adverse report received, the selection of the candidate will be treated as null and void.
 19. The selected candidates shall be initially posted at MDI Murshidabad Campus, West Bengal. However, the services are transferable within MDI Society.
 20. Efforts will be made for an online interview. In case of an offline interview, all candidates appearing for Interview will be reimbursed AC-III/AC Chair Car rail fare in the shortest route on production of proof of journey. No other allowances will be admissible

How to apply:

The interested candidates are requested to apply in the prescribed format given on MDIM web portal <https://www.mdim.ac.in/current-opening/> under the link "Careers with us". The duly filled application form along with CV and supporting documents are required to be submitted through email at recruitment@mdim.ac.in and cao@mdim.ac.in within the due date of application. Last date of submission of application through email: 27-Nov-2025.

